Peachtree Consulting Center

السادة شركة /

عنايـة السيد /

تحية طيبة وبعد........

يسرنا أن نقدم لكم التميز فـي العمل علـى أكثـر البـرامج المحاسبية شـهرة واستخداما فـي دول الخليج والعالـم الذي يتميز بسهولة الاستخدام والقدرة الفائقة على معالجـة الأمور المحاسبية بدقة عاليـة وتحكم كامل بالوظائف ومن الذي يؤديها وهو مزود ب ١٢٥+ تقرير مرتبط بكافة أوجه النشاط فـي الـشركة وكذلك برنـامج مـدمج لتصميم نمـاذج العمليـات المختلفـة طبقـا لمتطلبـات النـشاط بسهولة ويـسر . بالإضـافة إلـى القـوائم الماليـة جاهزة الإعداد والتي يمكن التحكم في شكلها النهائي.

آملـين أن ينــال هـذا العـرض كـريم قبـولكم ومتمنـين لـشركتكم المـوقرة المزيـد مـن النجـاح والتقـدم والازدهار.نرجو الاستجابة لعرضنا هذا خلال أسبوع من تاريخ تقديمه سواء بالقبول أو الرفض لا قدر الله.

Peachtree Consulting Center

Rafiek Ahmad

عناصر البرنامج الرئيسية

أولا العملاء:

تسجيل العملاء وتصنيفهم طبقا للتوزيع الجغرافي و أو حسب ثقل العميل
تسجيل طرق مختلفة لشروط التعامل مع كل عميل على حدة وطبعا وضع سياسة عامة لهذه الشروط.
إجراء عمليات البيع المختلفة بدأ من عرض السعر إلى أمر البيع إلى الفاتورة النهائية وتطبيق الضرائب المختلفة . تطبيق غرامات التأخير طبقا للقواعد المحددة على متأخرات العملاء.

ثانيا الموردين:

تسجيل عدد غير محدود من الموردين وتصنيفهم طبقا للتوزيع الجغرافي و أو حسب تخصص المورد.
تسجيل طرق مختلفة لشروط التعامل مع كل مورد على حدة وطبعا وضع سياسة عامة لهذه الشروط
إجراء عمليات الشراء المختلفة بدأ من أمر الشراء إلى الفاتورة النهائية وتطبيق الضرائب المختلفة.

ثالثا : المخزون:

تسجيل عناصر المخزون المختلف من مواد خام وسلع عينية وخدمات مادية أو عينية....الخ.
تسجيل عناصر المخزون على شكل مجموعات سلعية متشابهة إمكانية الحصول على السلع المجمعة أو التي يتم عليها عمليات ومراحل تصنيع مختلفة (منتج تام).
تعديل أرصدة المخزون طبقا للحاجة ومن خلال إثبات هذا التعديل رسميا مع ذكر سبب التعديل
عكس عملية التجميع او التصنيع للحصول على السلع الفرعية مرة أخرى.
تغيير أسعار التكلفة والبيع لمجموعات سلعية أو أصناف محددة عند الحاجة.

رابعا : الأجور والمرتبات :

تسجيل الموظفين والعاملين طبقا لوظائفهم المختلفة مع تحديد استحقاقات واستقطاعات كل منهم.
سداد الأجور والمرتبات لكل موظف على حدة أو لكل الموظفين والعاملين دفعة واحدة مع طباعة كشف الأجور والمرتبات.

خامسا : المشاريع :

يمكن تسجيل عدد غير محدود من المشاريع وتقسيمها الى مراحل ، مع تسجيل عناصر التكلفة والإيراد المختلفة التي يتم تحميلها على كل مشروع على حدة.
تسجيل المصروفات والإيرادات التقديرية ومقارنتها بمثيلاتها الفعلية لمعرفة مقدار الانحراف في أي منهما. الحصول على موازنة المشروع ونسب الربحية لكل مشروع ومدى الاستكمال فيه.

سادسا : الحسابات العامة :

تسجيل قيود اليومية المختلفة، وتعديلها ، وتسوية حسابات البنوك ،بالإضافة إلى حفظ قيود ثابتة يمكن تكرارها اتوماتيكا في كل فترة محاسبية. واستخراج التقارير اللازمة.

Product Features

Peachtree Accounting is ideal for business people who want accuracy, control and better business results!

General Ledger

With Peachtree, you can have up to 13 periods in a fiscal year, and keep transaction detail open for two fiscal years. You can also easily maintain and report on budgets, as well as show or hide your GL accounts on task screens.

Internal Accounting Review

Use the Internal Accounting Review to run up to 15 checks at any time on your Peachtree data. Look for suspicious transactions and common accounting mistakes such as duplicate transactions and cash receipts that do not debit the correct General Ledger cash account.

Year-End Wizard

Save time and follow the correct steps during the critical process of closing your fiscal year.

Keep an Audit Trail

Record and report on any changes made to your transactions! Turn the feature on and off as needed, and control who has access to do so. When coupled with Peachtree software's password security, you can monitor each employee's activity within a company data file, including who made changes and where.

Accounts Receivable

Create and Track Sales Orders and Back Orders

Track your sales from order to invoice. Easily enter orders and track partial shipments, and always know what is on backorder with the onscreen "Out of Stock" warning or review the Sales Order Report.

Customer Statements

Use statements for billing your customers with detail from invoices, credit memos and payments automatically printed on the statements.

Receive Payments

Track each invoice until it's paid, even drill down to the detail in one click, and see how your receipts affect your balance. You also have the ability to print receipts detailing items sold and payments received upon recording Time of Sale payments.

Credit Memos

Easily create Credit Memos for your customers by linking to outstanding invoices. Just choose the invoice to apply to; record the amount returned and you're done! You can even track Return Authorization numbers.

Broadcast Invoicing

In Peachtree 2008, you can use Broadcast Invoicing to create the same invoice for multiple customers. You can create one invoice and broadcast it to multiple customers instead of creating the invoices one at a time for each customer.

Set Up Quantity Discounts

The Maintain Quantity Discounts window allows you to set up discounts for items based Upon the quantity sold. You can set up your inventory so that when a customer purchases A specified amount of an item, its unit price is discounted by a percentage or a specified Amount. For example, you could give customers a 10% discount off the unit price if they Purchase 50 or more of a certain inventory item.
When you set up a Quantity Discount, you can specify up to five different quantities Ranges and corresponding discounts. For example, you could create a Quantity Discount That gives a 5% discount if 25 or more widgets are purchased, 10% if 50 or more widgets Are purchased, 20% if 100 or more widgets are purchased (and so forth),

Processing Retainage

Retainage is an amount of an invoice that is withheld until a customer is satisfied that a job or part of a job has been completed satisfactorily. Retainage gives the customer some leverage for ensuring that a job is completed to satisfaction.
Retained amounts of invoices are not treated as aged payables or receivables until they are released. Once they are released, they are treated as normal receivables or payables.
Peachtree's retainage feature allows you to withhold retainage on invoices from your vendors and automatically calculate the amount of retainage your customers withhold on your invoices. You can then track the amount of retainage on the Job Retainage report to quickly see what your customers owe you when the job is complete. You can also track the retainage withheld on your vendor invoices and quickly see what your obligations are when the retainage is released.

Accounts Payable

Bill Payment—online or using your standard method.

Write your checks and pay your bills as if you were working in your own checkbook. Simply select which vendors and bills to pay, even review the invoice detail in one click, and print the checks-task done!

Enhanced AP Cash Requirements Report

You now have more filtering options so you can select the right bills to pay. Filter invoices that need to be paid by due date, amount due, discounts to take, and more. The updated report will make it easy for you to see what you owe and how much money you need to pay your bills on any given day.

Purchase on Time

Receive partial shipments and put items in inventory before receiving a bill! Easily handle drop shipments and review reorder reports for a quick glance at quantity-on-hand, quantity-on-order and backorder information.

Vendor Credit Memos

Track returns to your vendors with easy to use Vendor Credit Memos. Just choose the invoice to apply to; record the amount returned and you're done! You can even track Return Authorization numbers.

Inventory

Powerful Inventory

Know how much inventory you have, how much you've sold, and how much it's all worth. Peachtree will even automatically update your inventory after you invoice your customers or purchase new stock from vendors.

Multiple Costing Methods

You have the flexibility of tracking your inventory with a choice of various costing methods including Average, LIFO (last in, first out) or FIFO (first in, first out).

Create Assemblies

Easily build assembly items by defining the Build of Materials in the Maintain Inventory Items screen. Simply choose the items you want to make up the assembly and everything is tracked together.

Item Attribute Sets

Easily create and track inventory items in a product line by defining attributes such as size, color, or any attributes you define. With this functionality, you can automatically create and maintain Item Attribute sets, and your reports and lookups will reflect this for easy cross-selling, tracking, and maintaining.

Track Item Detail

Track extensive detail on each of your inventory items, such as price levels, tax types, weight, cost method, item type, and more!

Enhanced Item Pricing

Ensure bottom line profitability with flexible, user-defined, formula-based pricing calculations, such as basing a price level on a percentage above average cost, and store them for use across all your inventory items. There are 10 Item Price Levels, and you have the ability to custom name each level, which show on reports and data entry windows. The Item Price Levels can be stored at the customer and item level.

Peachtree Payroll Solutions

To help you better focus on growing your business, rather than on tedious, time-consuming payroll activities, let Sage Software make your payroll processing easier and simpler!

Whether you choose to outsource your payroll, or prefer to do it in-house, Sage Software has reliable, cost-effective, time-saving solutions:

Job Costing

Always Know What a Job will Cost

Know in an instant if a job is worth starting, before you even begin! Easily determine which jobs are more profitable by comparing all job expenses versus revenue. Create job and project estimates by breaking down jobs to the phase level, and then review cost codes by breaking each phase down to a particular type of cost.

Manage Fixed Assets

Calculate depreciation easily, quickly, and accurately! The Peachtree Fixed Assets system—FAS for Peachtree—allows for seven books of information, including Financial and Tax, all in full compliance with government rules and regulations. Track up to 200 assets.

Analysis and Reporting

Choose from 125+ reports to better track, forecast and budget your finances and get the information vital to your business's success and growth. Customize these reports to look the way you want them to. You can also save time by grouping reports to run daily, weekly, monthly or at year-end. Peachtree Complete Accounting provides the reporting and analysis tools you need to always know where your business really stands!

Enhanced Integration with Excel®

Now customizing your Peachtree data in Excel is expanded! Peachtree 2008 has been enhanced to provide more robust options when exporting data from Peachtree reports into Excel. Data exported from Peachtree not only will include the formulas for calculated values and data formatting but it will also include an option to retain freeze pane, auto-filtering and report headers.

Business Status Center

Monitor your business in one place using an integrated view of key measurements and indicators. Find information relating to account balances, who owes you what and what bills you need to pay, and who are your most profitable customers to gain greater insight to help make more effective decisions all in one place. If you need to report back to a business owner, the Business Status Center can easily be printed out or a PDF file created and e-mailed to easily share the information on how the business is performing.

Recurring Transactions w/ Year End Rollover

Set up transactions once and do not worry, even about those which may repeat after your open fiscal periods. Peachtree will remember these transactions automatically for you. You set how often and when these recurring transactions should happen and Peachtree will do the rest.

E-mails Generated by Alerts

Set the system to monitor key elements of your operations and have an e-mail alert generated when certain conditions are met to keep you operating efficiently.

Custom Date-Range Filtering

Now you can set up a custom date range covering multiple periods within the two open fiscal years in your reports and financials, such as the General Ledger Trial Balance and the General Ledger report. For example, you can set up a date range of February 10th – April 22nd or December 11th – January 18th. In addition to the reports that already allowed custom date-range filtering, we've now included custom date-range filtering on the following reports: General Ledger, General Ledger Trial Balance, Working Trial Balance and the Chart of Accounts report..

Improved Performance When Saving

Now you can experience reduced save times when saving records (customers, items, etc.) or transactions while reports are open.

Enhanced Report Options

See more of the information that is vital to your company on reports. Many reports have additional filter and sort options that give you more control over analyzing your data. In addition, you can add additional fields or columns to your reports. We also expanded drill-down capabilities that let you quickly access the details behind the numbers on many of the most commonly used reports, such as the General Ledger, Bank Deposit report, and more.

Business Analysis

To help you analyze the state of your business you can use Peachtree's manager tools. Peachtree's manager series offers up to four levels of analysis for different aspects of your business. Most of the options allow you to quickly switch from a graphical or numeric analysis, to a list of all transactions that make up the analysis, to transaction detail for any specific record (customer or vendor), to the original transaction as entered

1-Collection Manager

The Collection Manager analyzes your accounts receivable, or the money owed to you. It shows, both graphically and in report fashion, invoices broken down into the aging categories you set up in customer defaults. From the Detail window, you can send collection letters, or schedule a collection date.

2-Payment Manager

The Payment Manager analyzes your accounts payable, or the money you owe to vendors. It shows, both graphically and in report fashion, invoices broken down into the aging categories you set up in vendor defaults. From the Detail window, which is the third level of analysis, you can select items for payment and print a check.

3-Financial Manager

The Financial Manager provides a brief, overall financial picture of how the business is performing. It shows two levels of analysis, numeric and spreadsheet. For the numeric level, the Financial Manager displays a set of business summary data or account balances at a specified point in time. For the spreadsheet level, it displays a set of business summary data or account balances projected for the end of sequential periods

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Recommended System Configuration

Minimum System Requirements

- At least 1 GHz Intel Pentium III (or equivalent)
- 256 MB of RAM for single user and 512 MB for multiple named users; Windows Vista requires 512 MB of RAM (single and multi users)
- Windows 2000 SP3, XP SP2, Vista
- 1 GB of disk space for installation
- Internet Explorer 6.0 required (provided on CD. Requires an additional 70 MB)
- Microsoft .NET Framework CLR 2.0 (provided on CD. Requires an additional 280 MB)
- At least high color (16 bit) SVGA video; Supports 800x600 resolution with small fonts
- 52x CD-ROM
- All online features/services require Internet access with at least a 56 Kbps modem

Integration / Compatibility Requirements

- Excel, Outlook and Word integration requires Microsoft Excel, Outlook and Word 2000, 2002, 2003 or 2007
- Outlook Sync supported in Exchange 5.5 SP4, 2000 SP2, and 2003
- Printers supported by Microsoft Windows 2000/XP/Vista
- Adobe Reader 7.0 required and provided on CD.(Requires an additional 90 MB available hard disk space to install)

Multi-User

- Multi-user mode is optimized for Windows 2000 Server or Windows Server 2003 client-server networks, and Windows 2000/XP/Vista peer-to-peer networks. A maximum of 5 licensed named users are allowed. A named user account is granted a license when selected in the user maintenance screen.

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المركز معتمد من قبل الشركة المنتجة للبرنامج "**Sage**" وفقا للاتفاق المبرم في ٢٠٠٧/٠١/٢٠ والموثق في الشهر العقاري تحت رقم ١٠٧١ بتاريخ ٠٧ /٢٠٠٧/٠٢ .

والمركز يضم خبرة عريقة في التعامل مع كل ما يتعلق بالبرنامج وتطبيقاته العملية في مجالات مختلفة تجارية وصناعية وخدمية. وبناء عليه فإن المركز يقدم الخدمات التالية:

١- التدريب على استخدام واحتراف البرنامج وفقا للمنهج المعتمد من قبل الشركة.
٢- تقديم الدعم الفني في إعداد الشركات ذات الأنشطة المختلفة.
٣- تقديم الاستشارات والدعم الفني للبرنامج.
٤- متابعة عملائنا ومدهم بأخر التحديثات الخاصة بالبرنامج.
٥- دعم البرنامج من خلال العمل على الشبكات.

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يتم توفير نسخة تجريبية للبرنامج من خلال Peachtree Consulting Center على أن يتم سداد نسبة ٧٠% من قيمة البرنامج مقدما (شاملة رسوم التحويل والشحن) ويتم توفير نسخة البرنامج الكاملة خلال ٧- ١٠ أيام من تاريخ استلام الدفعة النهائية وباقي قيمة البرنامج والمؤرخة بعد شهر من تاريخ الدفعة الأولى .وأثناء هذه الفترة يقوم المركز بعرض إمكانيات البرنامج والتدريب عليه .

إصدار البرنامج يدعم	سعر البرنامج + التدريب عليه + إعداد البرنامج	إجمالي قيمة البرنامج
عدد ٥ مستخدمين	١٢٠٠٠ x١ جنيه	١٢٠٠٠ جنيه
عدد ١٠ مستخدما	٣٢٠٠٠ x ١ جنيه	٣٢٠٠٠ جنيه

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يقوم المركز بإعداد البرنامج وتجهيزه للعمل بما يتناسب وطبيعة نشاط الشركة وذلك على أجهزة الشركة مع تخصيص العمل من صلاحيات ومسئوليات كل موظف يعمل على البرنامج وذلك يتضمن أيضا ١٠ استشارات مجانية أو ٣٠ يوم بعد الانتهاء من التدريب والإعداد للبرنامج.

: ŋpéóžĭp ŋūxĭŀ

يتم توقيع اتفاق لمتابعة البرنامج يتضمن زيارة واحدة شهريا وعدد ٢ متابعة تليفونيا بقيمة (٤٠٠) جنيها لمدة عام قابل للتجديد تلقائيا مع زيادة مقدارها ١٠% سنويا وأي زيارات أخرى بقيمـــة (٢٥٠) جنيه للزيارة الواحدة على أن تتم هذه الزيارات خلال أيام العمل الرسمية وبما يتفق مع جدول مواعيد استشاري البرنامج.

وفي حالة عدم الرغبة في توقيع مثل هذا الاتفاق يتم الاتفاق على أن تكون المتابعة والصيانة بنظام طلب الزيارة وتقدر الساعة في هذا النظام بقيمة ٥٠ جنيها فقط لاغبر بعد مبلغ ٢٠٠جنيه للقيام بالزيارة.

استشاري

ومدرب معتمد للبرنامج

رفيق احمد شفا

/ /٢٠٠٨

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